

## sponsor spotlight

Written by Beth McCabe

# MEET Peter Silvia,

**Owner of Silvia Homes LLC**

## EXPERT CRAFTSMANSHIP. EXCEPTIONAL RESULTS.

An entrepreneur at heart, Peter Silvia had always wanted to own his own business. His parents are business owners and Peter followed in their footsteps. Although he started in the hospitality industry, he soon found his niche in construction.

"Growing up, I would do woodworking with my grandfather and I built things around the yard. I was always constructing stuff," says Peter. He attended culinary school to become a chef and paid for college by working for a local construction company.

"After college, I owned and operated my own restaurant. When we found out my wife was pregnant, I decided that the restaurant life wouldn't be a good fit for family life. That's when I started this company. I went back to what I knew how to do well and it really took off," recalls Peter. "It's not easy to be self-employed, but with hard work, the rewards are truly great especially when you have a family."



### About Silvia Homes

Silvia Homes, a new construction and remodeling company, is located in Bedford. This local company has been in existence since 2008 and has helped countless clients fall in love with their homes all over again. Peter says, "95 percent of our business is here in Bedford."

Peter does nearly all the work himself and

does an exceptional job, eager to please his clients every step of the way. He comments, "I never want to be that contractor who drives around and carries a clipboard and brief-

case. My customers see me on the job day to day and know their project will be handled correctly from concept to completion." Although he does use close-knit subcontractors and licensed tradespeople, Peter self performs all the cabinetry, tile, finish work, and built-ins. "I am very lucky to have surrounded myself with like-minded subcontractors and businessmen who work hard for the same common goal of excellence in this industry."

His attention to detail, coupled with his expert craftsmanship, has caused his clients to turn to him again and again. His work stands the test of time, and his clients are delighted to see their vision come to life before their very eyes.

Peter does quite a bit of new construction, extensive remodeling, and renovations. Homes in Bedford often date to the '90s, and renovations are necessary to redo the floor, paint, and update homes to 2022.

"People don't necessarily want home design choices that were made in the '90s," he says. "People remodel out of necessity sometimes as much as desire." With people spending more time at home, they want to update their living space to make it more functional and modern.

The most popular rooms remodeled are kitchens and bathrooms. Peter reasons, "They are the two most used rooms in someone's

house." From the return on investment, kitchens and bathrooms simply make sense. Best of all, homeowners can enjoy their homes more than before with improved space.

"I have so many repeat customers," says Peter, "especially in the Bedford market." For some clients, Peter works on their home every single year.

### Passionate about his Profession

Peter is passionate about his profession. He points out, "I enjoy what I do. It doesn't seem like work at all. I enjoy challenging myself on every job, seeing how I can make it more beneficial for the customer, and streamlining the process to fit in a couple more jobs every year."

The greatest satisfaction for Peter comes when the work is complete. He says, "I like stepping back and seeing the work is finished, seeing what is constructed at the end of a day, a week, or a month. I like seeing how happy people are and how pleased they are."



### Advice for Customers

Peter has some advice for customers. He says, "Don't rush into selecting your contractor based only on the price or their schedule. Make sure that you are picking the right person for the project and checking their references." Peter, unfortunately, has had to finish other jobs where contractors failed to complete the project.

Life is too short not to love your home. For more information on Silvia Homes, check out their website, [silviahomesnh.com](http://silviahomesnh.com), or call 603-533-1818. Peter would be happy to make your vision a reality for your home!



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Peter delivers the best work that he can on every project. He treats customers right. He comments, "We have a very high level of respect for our customer's comfort and property. A lot of our jobs are remodeling jobs and that is different in the fact that you are not just working on a job site, that job site is someone's home." He attributes a lot of his referral and repeat business to his core values of respect.